BMO Global Agriculture ETF - ZEAT

Why ZEAT and how to utilize

- **1. Inflation:** A large component of recent inflation readings around the world are driven by increased food prices. Investing in ZEAT provides exposure to companies that are directly involved in the production process; these types of companies can easily pass on costs to consumers which can serve as a good hedge against inflation.
- **2. Food security:** An ongoing risk for the world today is that of food shortages, driven by droughts in many regions, changes in farming practices, climate change, population growth and ongoing conflict in Ukraine. These challenges around the world are increasing the demand for agricultural company's services and production.
- **3. Long Term Capital Appreciation:** ZEAT provides a concentrated exposure to the largest global companies that produce or are involved with the production of necessities. Broad market strategies have very little exposure to agriculture and food-related companies. With food prices skyrocketing, the broad market is less exposed to companies that benefit from such a trend; ZEAT is well positioned to deliver performance given its allocation.

ZEAT will invest in global agriculture and agriculture related equities. Companies that are involved with the production of fertilizers and chemicals, manufacturers of farming machinery and food production/packaging companies will be included.

Key Facts:

Ticker:	ZEAT
Management fee:	0.35%
Risk rating:	Medium
Distribution Frequency:	Quarterly
Weighting:	Market Capitalization weighted, 8% individual max allocation

Stock Selection Process

Starting Universe

Select relevant companies from a Global All Capitalization universe of North American traded equities, companies are involved in and/or earn most of their revenues from the food production and distribution process

Selection Criteria / liquidity screen

Companies must have at least \$500 Million USD in market capitalization and have at least \$1,000,000 USD average daily trading value USD over 1 month and 6 month periods

Quality Screen

Employ a profitability screen to find companies that have the strongest EBITA* margins and strong pricing power abilities, companies that rank in the bottom quartile are excluded

ZEAT

A targeted global portfolio of agricultural companies, weights are allocated by market capitalization and an individual cap of 8% is employed to ensure diversification

Portfolio Holdings†



Company Name	Ticker	Primary Listing	Weighting
• Deere & Co	DE	United States	8.00%
Zoetis Inc	ZTS	United States	8.00%
General Mills Inc	GIS	United States	8.00%
Nutrien Ltd	NTR	Canada	8.00%
Archer-Daniels-Midland Co	ADM	United States	8.00%
Corteva Inc	CTVA	United States	8.00%
Tyson Food Inc	TSN	United States	6.03%
 CF Industries Holdings Inc 	CF	United States	4.25%
The Mosaic Co	MOS	United States	3.93%
CNH Industrial NV	CNHI	United States	3.62%

Subsector Allocations[†]



Subsector	Weighting
 Fertilizers & Agricultural Che 	36.60%
Packaged Foods & Meats	21.60%
 Agricultural Products 	15.80%
 Agricultural & Farm Machinery 	15.70%
Pharmaceuticals	9.90%
Other	0.50%



- * EBITA stands for Earnings before interest, taxes and amortization, it is used as reliable indicator of company provability. EBITA margins ultimately show how much operating expenses are eating into a company's gross profit.
- [†] The Target allocation of the Fund's Top 10 Holdings and the Target Subsectors Breakdown is for illustrative purposes only and will change due to the Fund's ongoing portfolio transactions without notice.

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