BMO Covered Call Canadian Banks ETF (ZWB) and BMO Equal Weight Banks Index ETF (ZEB) Commentary



Chris Heakes
Director, Portfolio Manager
BMO ETFs
BMO Asset Management Inc.



Chris McHaney
Director, Portfolio Manager
BMO ETFs
BMO Asset Management Inc.

Market Commentary - Canadian Banks

As of June 23rd underlying banks are at 4.6% dividend yield. While yields may tick higher and offer even better buying opportunities, current levels are starting to get more and more interesting in the last couple weeks. Historically investing at these levels has seen positive 1 year forward returns associated with it.

The following tables of bank fundamentals illustrates that overall they are in good shape. Dividend Yield, Price to Book (P/B), Price to Earnings (P/E) are attractive versus averages (Forward P/E near the 10yr lows), with Return on Equity (ROE) just a touch lighter than 10yr average. Unemployment is low, and loan books are functioning.

Banks are a high quality equity exposure to consider putting money to work – they are also a tailwind to ZDV/ZWC as well if those broader strategies are of interest.

ZEB Forward Returns based on Dividend Yield

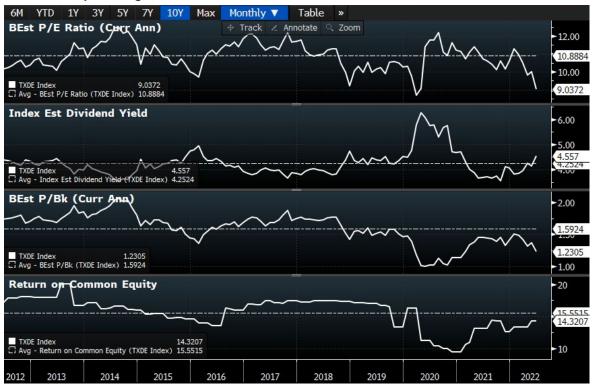
| Div Yield | # of months | Avg forward 12-month return | Ticker | Div Yield | |
|-----------|-------------|--------------------------------|--------|-----------|--|
| < 3.50 | 9 | -4.0% | ВМО | 4.50% | |
| 3.75 | 36 | 5.1% | BNS | 5.43% | |
| 4.00 | 42 | 12.1% | CM | 5.25% | |
| 4.25 | 33 | 14.2% | NA | 4.39% | |
| 4.50 | 10 | 19.8% | RY | 4.12% | |
| > 5.00 | 8 | 54.6% | TD | 4.65% | |
| | | | Avg. | 4.65% | |

Data since Dec/2009, ZEB NAV returns.

Source: BMO Global Asset Management as of June 23rd, 2022. Number of months signifies the months out of 138 (i.e. since December 2009) where the yields were in the range specified. Average forward 12-month return is the average 1 year return for the number of months for the different dividend yield ranges.

The views expressed in this document are those of the Portfolio Manager. They do not necessarily represent the views of BMO Global Asset Management. The views and opinions have been arrived at by the Portfolio Manager and should not be considered to be a recommendation or solicitation to buy or sell any products that may be mentioned.

ZEB – BMO Equal Weight Canadian Banks ETF NAV Returns since December 2009



Source: Bloomberg as of June 23rd, 2022

Performance

| Fund Name | Ticker | 1 month | 3 month | 6 month | 1 year | 2 year | 3 year | 5 year | 10 year | Since Inception |
|-------------------------------------|--------|---------|---------|---------|--------|--------|--------|--------|---------|--------------------|
| BMO Equal Weight Banks Index ETF | ZEB | -10.17% | -13.22% | -10.46% | -1.67% | 24.46% | 10.80% | 8.94% | 11.35% | 10.58% |
| BMO Covered Call Canadian Banks ETF | ZWB | -9.91% | -12.93% | -11.28% | -3.91% | 18.73% | 7.23% | 6.40% | 9.15% | 8.22% |

Source: BMO ETFS as of June 30th 2022

BMO Equal Weight Banks
ZEB

Distribution Yield: 4.2% | M Mgmt. Fee: 0.25% **Risk Rating:** Medium BMO Covered Call Canadian Banks
ZWB ZWB.U

Distribution Yield: 7.1% | M Mgmt. Fee: 0.65% **Risk Rating:** Medium

As of July 1st 2022.*

ZEB and ZWB are both available in Mutual fund versions.

BMO Canadian Banks ETF Fund uses the same investment strategy as BMO Equal Weight Banks Index ETF (ZEB). BMO Covered Call Canadian Banks ETF Fund uses the same investment strategy as BMO Covered Call Canadian Banks ETF (ZWB).

* Annualized Distribution Yield: The most recent regular distribution, or expected distribution, (excluding additional year end distributions) annualized for frequency, divided by current NAV.

Risk is defined as the uncertainty of return and the potential for capital loss in your investments

The views expressed in this document are those of the Portfolio Manager. They do not necessarily represent the views of BMO Global Asset Management. The views and opinions have been arrived at by the Portfolio Manager and should not be considered to be a recommendation or solicitation to buy or sell any products that may be mentioned.

Bank seasonality may support a possible second half recovery. Over the past 10 years, ZEB has tended to perform more strongly on the back half of the year. Additionally, the only worse H1 ZEB has experienced than 2022, was in 2020, where COVID volatility saw banks down 19% for the first half. After the poor start, ZEB rallied significantly to end the year as equity markets saw relief. With global risk barometers near recent highs, and equity market pessimism this also may argue for a reversal.





This material may contain forward-looking statements. "Forward-looking statements," can be identified by the use of forward-looking terminology such as "may", "should", "expect", "anticipate", "outlook", "project", "estimate", "intend", "continue" or "believe" or the negatives thereof, or variations thereon, or other comparable terminology. Investors are cautioned not to place undue reliance on such statements, as actual results could differ materially due to various risks and uncertainties.

Commissions, management fees and expenses (if applicable) all may be associated with investments in mutual funds and ETFs. Trailing commissions may be associated with investments in certain series of securities of mutual funds. Please read the ETF facts, fund facts or prospectus of the relevant mutual fund or ETF before investing. The indicated rates of return are the historical annual compounded total returns including changes in share or unit value and reinvestment of all dividends or distributions and do not take into account sales, redemption, distribution or optional charges or income taxes payable by any securityholder that would have reduced returns. Mutual funds and ETFs are not quaranteed, their values change frequently and past performance may not be repeated.

For a summary of the risks of an investment in BMO Mutual Funds or BMO ETFs, please see the specific risks set out in the prospectus of the relevant mutual fund or ETF. BMO ETFs trade like stocks, fluctuate in market value and may trade at a discount to their net asset value, which may increase the risk of loss. Distributions are not guaranteed and are subject to change and/or elimination.

BMO Mutual Funds are offered by BMO Investments Inc., a financial services firm and separate entity from Bank of Montreal. BMO ETFs are managed and administered by BMO Asset Management Inc., an investment fund manager and portfolio manager and separate legal entity from Bank of Montreal. .

®/™Registered trademarks/trademark of Bank of Montreal, used under licence.

The views expressed in this document are those of the Portfolio Manager. They do not necessarily represent the views of BMO Global Asset Management. The views and opinions have been arrived at by the Portfolio Manager and should not be considered to be a recommendation or solicitation to buy or sell any products that may be mentioned.